

## Message Text

UNCLASSIFIED

PAGE 01 COLOMB 02402 01 OF 02 130713Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----031770 130723Z /13

R 130532Z JUL 77  
FM AMEMASSY COLOMBO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7669

UNCLAS SECTION 1 OF 2 COLOMBO 2402

E.O. 11652: N/A  
TAGS: BBSR, CE

SUBJ: WTDR/FTI WALKER SONS AND COMPANY LIMITED

REF: USDOC 01501

1. SRI LANKA 2. CNTRY CODE: 542 3. SER. NO: N/A

4. WALKER SONS AND COMPANY LIMITED

4.A. CODE: - 4B. CODE: - 4C. CODE: -

5. P.O. BOX 166, SIR P. RAMANATHAN MAWATHA

6. COLOMBO 15, SRI LANKA

7. ESTABL: 1854 8. EMPL: 3,100 9. SIZE3(18-X) VERY LARGE

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED  
IN ORDER OF IMPORTANCE: INDONESIA, IRAQ, UNITED KINGDOM,  
SINGAPORE, JAPAN, AUSTRALIA, U.S.A., AND WEST GERMANY

12. RPT. DATE: 07/77  
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13.A. 35500/014 MFR., RET., EXP. OF TEA MACHINERY INCLUDING  
SIFTER, TEA ROLLER AND 8 INCH AND 15 INCH ROTOVANE COMPLETE  
WITH DRIVE.

13CB. 35500/014 MFR., RET., EXP. OF RUBBER MACHINERY INCLUDING  
26 INCH X 14 INCH AND 32 INCH X 16 INCH RUBBER MILL COMPLETE

WITH DRIVE.

13C. 35500/014 MFR., RET., EXP. OF 3 ROLLER SUGAR CANE CRUSHER.

13D. 37320/014 MFR., RET., AND EXP. OF FIBERGLASS BOATS

13E. MFR., RET., AND EXP. OF FIBERGLASS PRODUCTS  
SUCH AS BABY BATH, ROOFING SHEETS (VARIOUS SIZES), DRAINING  
BOARD, KITCHEN SINKS (SINGLE, DOUBLE AND EXTRA LARGE DRAIN-  
ERS), CHAIRS 73LOUNGE, EGG AND WINEGLASS TYPES), LIFE BUOYS  
AND TANKS.

13F. 35850/014 MFR., RET., AND EXP. OF AIRCONDITIONING AND  
REFRIGERATION EQUIPMENT

13G. 35340/01 MFR., AND RET. OF LIFTS

13H. 35350/01 MFR., AND RET. OF CONVEYING MACHINERY

13I. MFR., RET., AND EXP. OF FOUNDRY PRODUCTS,  
FERROUS AND NON-FERROUS CASTINGS

13J. 34401/01 MFR., AND RET., OF STEEL FABRICATION-CONTRACTORS  
PLANT

13K. MFR., AND RET., OF WATER PUMPS, TRAILERS,  
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ELECTRICAL TRANSMISSION SYSTEMS, SWITCHGEAR AND CONTROL  
EQUIPMENT FOR INDUSTRIAL INSTALLATIONS

13L. MFR., AND RET., OF WOODTURNING AND MACHINED  
WOODWORK

13M. MFR., RET., AND EXP., OF MINERAL PRODUCTS -  
CALCITE, DOLOMITE AND GLAZING COMPOUND

13N. 37300/7 MARINE REPAIR AND MAINTENANCE

13O. 37100/1235 RET., AGT., DIST., AND IMP. OF MOTOR VEHICLES  
AND PARTS AND ACCESSORIES

13P. 35300/1235 RET., AGT., DIST. AND IMP. OF CONSTRUCTION  
AND RELATED EQUIPMENT

13Q. 36340/125A RET., AGT., AND IMP. OF DOMESTIC ELECTRIC  
APPLIANCES

13R. 36900/1235 RET., AGT., DIST., AND IMP. OF MISCELLANEOUS  
ELECTRICAL EQUIPMENT AND SUPPLIES

13S. RET., AGT., DIST., AND IMP. OF HEAVY MACHINERY

13T. 35400/1235 RET., AGT., DIST., AND IMP. OF MACHINE TOOLS

13U. 28000/1235 RET., AGT., DIST. AND IMP. OF CHEMICALS AND  
ALLIED PRODUCTS

14. CONTACT: S. WITANA TITLE: GENERAL MANAGER, PURCHASE  
AND STORES

15. CABLE: WALKERS COLOMBO 16. TELEX: 1118

17. TEL: 32371/75; 32845/46  
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18. FINANCIAL REF: (A) BANK OF CEYLON, YORK STREET, COLOMBO 1  
AND (B) COMMERICAL BANK OF CEYLON LIMITED, 57 SIR BARON  
JAYATILAKE MAWATHA, COLOMBO 1

19. TRADE REF: (A) E.I. DU PONT DE NEMOURS & CO., WILMINGTON,  
DELAWARE 19898; (B) NORTON INTERNATIONAL INC., WORCESTYR,  
MASSACHUSETTS 01606; (C) CARRIER INTERNATIONAL LTD.,  
CARRIER PARKWAY, SYRACUSE, NEW YORK 13201

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----031836 130729Z /13

R 130532ZTJUL 77  
FM AMEMBASSY COLOMBO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7670

UNCLAS SECTION 2 OF 2 COLOMBO 2402

20. FOREIGN FIRMS REPRESENTED: AGENCY REPS. OF OVER TEN YEARS  
OF THE FOLLOWING FIRMS IN THE UNITED KINGDOM: (A) BELDAM PACKING

AND RUBBER CO. LTD., MIDDLESEX FOR ALL TYPES OF PACKING AND JOINTING; (B) BRITISH LEYLAND MOTOR CORP. U.K. LTD., LONDON FOR "AUSTIN" CARS AND LIGHT VANS AND "MORRIS" COMMERCIAL VEHICLES; (C) BRITISH STEEL CORP., LONDON FOR CAST AND SPUN IRON PIPES AND FITTINGS; (D) HAWKER SIDDELEY ELC. EXPORT LTD., LONDON FOR ELECTRIC MOTORS, GENERATORS, SWITCHGEAR, CABLES AND ELEC. EQUIPMENT; (E) FIBERGLASS LTD., LANCASHIRE FOR REINFORCING MATERIALS; (F) HOOVER LTD., MIDDLESEX FOR STEAM AND DRY IRONS, FLOOR POLISHERS, WASHING MACHINES, VACUUM CLEANERS; (B) MARCONI CO., LTD., ESSEX FOR RADIO COMMUNICATION EQUIPMENT ETC.; (H) SHAW & SONS (SALFORD) LTD., LANCASHIRE FOR HYDRAULIC BALING PRESSES; (I) MORRIS HERBERT LTD., LEICESTERSHIRE FOR CRANES, ELEVATORS ETC.; (J) TECALEMIT (ENG) LTD., DEVON FOR GREASING AND SERVICE STATION EQUIPMENT; (K) T.I. (EXPORTS) LTD., BIRMINGHAM FOR COLD DRAWN, HOT FINISHED ELECTRIC RESISTANCE WELDED TUBES, ETC.; (L) L.JAMES SFBTT & CO. (ENGR) LTD., LANCASHIRE FOR ELECTRICAL, GAS, STEAM OR OIL FIRED CATERING EQUIPMENT FOR HOTELS ETC.; (M) SIMPLEX ELECTRIC CO. LTD., STAFFORDSHIRE FOR MINIATURE CIRCUIT BREAKERS, CONDUITS AND FITTINGS; (N) LUCAS JOSEPH (SALES & SERVICE) LTD., BIRMINGHAM FOR ELEC. EQUIPMENT FOR MOTOR VEHICLES; (O) KENT INDUSTRIES LTD., BEDFORDSHIRE FOR PROCESS CONTROL, INDUSTRIAL INSTRUMENTATION AND FLOW MEASURING EQUIPMENT; (P) CONSOLIDATED PNEUMATIC TOOL CO., LONDON FOR COMPRESSORS, PNEUMATIC DRILLS

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ETC; (Q) DUFF MARINE LTD., SUSSEX FOR SHIPS HULLS, CATHODIC & IMPRESSED CURRENT PROTECTION SYSTEMS; (R) BLAKEBOROUGH & SONS, YORKSHIRE FOR SLUICE VALVES, PENSTOCKS ETC.; (S) B.I.P. CHEMICALS, BIRMINGHAM FOR POLYESTER RESINS ETC.; (T) C.A.V. LTD., LONDON FOR FUEL INJECTION AND ELEC. EQUIPMENT FOR MOTOR VEHICLES; (U) SKF BALL BEARING CO. LTD., BEDFORDSHIRE FOR AUTOMOTIVE AND INDUSTRIAL BEARINGS, AND (V) VOSPER THORNYCROFT PRT. LTD., SINGAPORE FOR MARINE ENGINE, SHIP AND BOAT BUILDERS.

21. THE FIRM IS A PUBLIC LIMITED LIABILITY COMPANY INCORPORATED ON JULY 29, 1975 AS A SRI LANKA COMPANY UNDER THE PROVISIONS OF THE COMPANIES (SPECIAL PROVISIONS) LAW NO.19 OF 1974 WITH A PAID-UP CAPITAL OF RS.20 MILLION (\$2,759,000). IT WAS SET UP TO CONTINUE THE BUSINESS OF THE COLOMBO BRANCH OF THE OLD ESTABLISHED LONDON COMPANY, WALKER SONS & CO. LTD. THE ASSETS OF THE COLOMBO BRANCH WERE TRANSFERRED FROM THE STERLING COMPANY TO THE RUPEE COMPANY INCORPORATED ON JULY 29, 1975. THE FIRM IS LOCATED IN ITS OWN BUILDINGS CLOSE TO THE HARBOR AND IS ABOUT TWO MILES NORTH FROM THE FORT, THE CHIEF BUSINESS AND SHOPPING CENTER OF COLOMBO. ALSO LOCATED THEREIN, ARE ITS LARGE ENGINEERING WORKS COMPRISING ESTATES, AIRCONDITIONING AND REFRIGERATION, LIFTS, ELECTRICAL PROJECTS AND WORKS, HARBOR MACHINE SHOP, BOILER AND GIRDER SHOP, FOUNDRY, SAW MILLS AND JAINERY SHOP AND ENGINEERING SUPPLIES. ITS MOTOR REPAIRS WORK-

SHOP, PAETROL AND SERVICE STATION ARE LOCATED IN ITS OWN BUILDINGS ABOUT TWO MILES SOUTHWARDS ALONG THE MAIN TRUNK ROAD FROM THE FORT. WALKER'S BRANCHES ARE LOCATZY IN NINE CITIES, MAINLY IN CONNECTION WITH ESTATE SUPPLIES AND MOTOR ENGINEERING. AS BUILDING CONTRACTORS, THE FIRM HAS CONSTRUCTED MANY BUILDINGS FOR THE GOVERNMENT AND ALSO SEVERAL LARGE COMMERICAL BUILDINGS, INCLUDING ONE OF THE TALLEST BUILDING (13 FLOORS) IN SRI LANKA. THE FIRM ALSO UNDERTAKES BOAT BUILDING AND REPAIRS TO SHIPS BESIDES MANUFACTURING CARRIER INDUSTRIAL UNITS UNDER LICENCE.

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WALKER'S HAS FOUR SUBSIDIARIES AND, ADDITIONALLY, IT IS ENGAGED IN THE MANUFACTURE OF HIGH QUALITY MERCHANDISE FOR EXPORT. ALL ITS MANUFACTURED PRODUCTS ARE BACKED BY AN EFFICIENT AFTER-SALES SERVICE WITH ADEQUATE STOCKS OF SPARES AVAILABLE BOTH IN COLOMBO AND ALL ITS BRANCHES. LOCAL BANKING SOURCES REPORT THAT THE FIRM MAINTAINS SATISFACTORILY CONDUCTED CURRENT ACCOUNTS, ENJOYS TRUST RECEIPT FACILITIES WHICH ARE BEING UTILIZED IN A SATISFACTORY MANNER, AND COULD BE CONSIDERED GOOD FOR ITS ORDINARY BUSINESS ENGAGEMENTS. THE FIRM IS RECOMMENDED AS A TRADE CONTACT FOR INTERESTED AMERICAN FIRMS.

22. PREPARED BY: SPATHMANATHAN, APPROVED BY: CPCONNELLY  
AT: U.S. EMBASSY, COLOMBO, SRI LANKA.  
PERKINS

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## Message Attributes

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**Status:** NATIVE  
**Subject:** WTD/FTI WALKER SONS AND COMPANY LIMITED  
**TAGS:** BBSR, CE  
**To:** COM  
**Type:** TE  
**vdkgvkey:** odbc://SAS/SAS.dbo.SAS\_Docs/0b01586c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009